



HARGROVE
— FIRM —

National Leaders in Estate, Tax & Business Planning Legal Services

**Exit Planning:
Tax-Focused
Sale of Businesses**



Last year, Hargrove Firm represented sellers of closely-held businesses across the U.S. in transactions totaling over one billion dollars.

Hargrove Firm attorneys and CPAs mobilize their forward-thinking legal and tax services to facilitate seamless sale of business transactions for entrepreneurs.

We implement tax strategies by:

- Comparing after-tax consequences of competing offers
- Planning around recapture tax and tax credits
- Employing state income tax avoidance planning
- Examining like-kind exchange planning
- Assessing tax savings strategies through charitable giving and trusts
- Evaluating pre-close trust and estate planning strategies
- Applying “claw-back” strategies to reclaim control of prior gifts to children
- Protecting sales proceeds (including their growth) from estate taxes, creditor claims, future in-laws, etc.

We also provide the following business services:

- Business valuation services
- Representation as M&A corporate attorneys
- Tax-focused, business succession planning
- Entity conversions and tax reorganizations
- Owner and key employee agreements, such as key person and traditional buy-sell agreements, along with employee stock incentive plans (phantom stock plans)



It's just easier with Hargrove Firm.

HargroveFirm.com

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