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FIRM

National Leaders in Estate, Tax & Business Planning Legal Services

Exit Planning: Tax-Focused Sale of Businesses



Hargrove Firm and its partners facilitate over \$1 billion in transactions annually for sellers of closely-held businesses.

Our team of attorneys, advisors, and accountants mobilize their forward-thinking legal, financial, and tax services to facilitate seamless sale of business transactions for entrepreneurs.

A 360-degree approach to tax strategies:

- Compare after-tax consequences of competing offers
- Plan around recapture tax and tax credits
- Employ state income tax avoidance planning
- Examine like-kind exchange planning
- Assess tax savings strategies through charitable giving and trusts
- Evaluate pre-close trust and estate planning strategies
- Apply “claw-back” strategies to reclaim control of prior gifts to children
- Protect sales proceeds (including their growth) from estate taxes, creditor claims, future in-laws, etc.

Additional business services we provide:

- Business valuation services
- Representation as M&A corporate attorneys
- Tax-focused business succession planning
- Entity conversions and tax reorganizations
- Owner and key employee agreements, such as key person and traditional buy-sell agreements, along with employee stock incentive plans (phantom stock plans)

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It's just easier with Hargrove Firm.

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