

The Hargrove Firm Counselor

News & Updates from Hargrove Firm & NetLaw

Coming Soon: **Digital Document Execution**

Convenient Documents for Clients

To better match the needs of our clients, Hargrove Firm will soon facilitate partial digital execution of documents for our online estate planning clients. This streamlined process will ensure compliance with state laws while offering the convenience of online signatures, witnesses, and notary services. Please note that a wet signature is required for last wills and testaments in most states; we will provide hard copies of those documents for clients to execute through traditional means.

NetLaw is working to secure a suitable vendor relationship to support digital document execution. We look forward to sharing more information about the new process in the coming weeks. Stay tuned for more updates!

New Strategic Relationship with 49 Financial

NetLaw Partners with Investment Advisory Firm

We are pleased to announce that NetLaw has secured an enterprise agreement with registered investment advisory firm [49 Financial](#). This strategic alliance opens the door for approximately 200 financial advisors to refer their high-net-worth clients to Hargrove Firm via the NetLaw platform for online estate planning services.

Notably, 49 Financial is licensed to serve clients across all 50 states, with key concentrations of clients situated in the eight prominent metropolitan areas where they maintain offices.

Atlanta, GA | Austin, TX | Charlotte, NC | Dallas, TX
Houston, TX | Jacksonville, FL | Los Angeles, CA | Northwestern Arkansas

The NetLaw team is currently collaborating with 49 Financial's home office team to craft an effective rollout plan, including technology integration, advisor education, and marketing support. We anticipate client referrals to ramp up beginning in several weeks. We know you'll enjoy working with the passionate professionals from 49 Financial to serve their clients' estate planning needs!

Roger Madden Merges Practice into Hargrove Firm in August

New Partner Supports High-Net-Worth Tax Services



Roger Madden

Partner

Effective August 1, 2023, Hargrove Firm is pleased to announce that esteemed Lexington, Kentucky estate planning and tax attorney Roger Madden will formally merge his practice into the firm. Prior to the merger, Roger collaborated with Jamie Hargrove for a number of years and worked closely with NetLaw during the early stages of the company's development. He will continue to provide his expertise in tax planning while helping to mentor and provide high-net-worth tax support for Hargrove Firm attorneys and their clients. The new partnership represents a milestone in the significant expansion efforts of Hargrove Firm's estate, tax and business succession planning services nationwide. Roger brings over 30 years of professional experience to the firm, graduating top of his class at Duke Law School in 1992 and receiving his LLM in tax from New York University of Law in 1993; he is also an adjunct professor at the University of Kentucky.

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