

# The Hargrove Firm Counselor

News and updates for you from Hargrove Firm & NetLaw

## Support NetLaw's Growth

*...by Referring Your Peers*

Of counsel attorney relationships give Hargrove Firm reach across most of the country. As we launch NetLaw to financial advisors and their clients this week, we are looking to identify additional attorneys who could be a good fit for our platform in several key states where we'd like additional support and coverage as we grow.

Alaska | Delaware | Iowa | Minnesota | Montana | Nebraska | North Dakota | West Virginia

### Referral incentive

**We offer a \$250 referral incentive**, payable to any of our current of counsel attorneys who introduce Hargrove Firm to a qualified lawyer licensed in one or more of the states above who join our team.

Have someone in mind who would be a great fit? Contact Hayley Wells at [hwells@hargrovetfirm.com](mailto:hwells@hargrovetfirm.com).

*...by Referring Financial Advisors*

Do you know financial advisors who can refer clients to Hargrove Firm via NetLaw? Help to grow our client base by sharing information about the benefits of online estate planning from Hargrove Firm and by connecting financial advisors to our team. Contact Jodie Orozco at [jodie@netlaw.com](mailto:jodie@netlaw.com) for marketing materials and to facilitate introductions.

## Poll: Potential CLE Offering

Would you be interested in earning CLE credit from Hargrove Firm?  
If so, which topics would be of the greatest interest?

Indicate your interest by completing the poll by May 6.

**VOTE NOW**

# Announcing Hargrove Firm's Trust & Estate Litigation Practice

New referral opportunities await

## Hargrove Firm is pleased to introduce the Trust & Estate Litigation Group!

Built upon founding partner Jamie Hargrove's nearly four decades of estate planning experience, a team of seasoned attorneys has united to resolve probate, trust, and fiduciary disputes under the leadership of partner Megan Holt.

We welcome your referrals to this practice, and look forward to relying on your counsel when we address client matters in the states you are licensed in. Learn more about the practice on the Trust & Estate Litigation Group's webpage: [hargrovetrust.com/trust-estate-litigation/](http://hargrovetrust.com/trust-estate-litigation/)



Megan R. Holt, Partner

## In the News

### Father and Son Create National Platform for Estate Planning

Read this interview with NetLaw cofounders Jamie Hargrove and Alex Hargrove about the origins of the award-winning technology and how it's changing the estate planning process for attorneys, financial advisors, and their clients.

[READ MORE](#)

### Why Spousal Lifetime Asset Trusts Aren't for Everyone

The gift and estate tax exemption may soon decrease, but pouring assets into a spousal lifetime asset trust may not be a blanket remedy. Jamie Hargrove explains why in this article published in *The Street*.

[READ MORE](#)

### Do I Need to File a Gift Tax Return?

Sometimes the IRS needs to be in the loop on a client's generosity. Learn more in this article contributed to *The Street* by Jamie Hargrove.

[READ MORE](#)

### Five Ways Planners Can Create Preemptive Value for Clients

In this article, Jamie Hargrove explains how financial advisors can add meaningful value when a client has a large transfer of wealth at hand.

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